



## H. Scott Gregory, Jr., Managing Member

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As Managing Member of Gregory, Doyle, Calhoun & Rogers, LLC, H. Scott Gregory, Jr. provides executive leadership to the firm and its daily operations.

Mr. Gregory focuses his law practice in the areas of business law and commercial transactions. He regularly advises closely-held and family-owned companies with private offerings of debt and equity, mergers and acquisition, venture capital and private equity transactions, as well as general corporate and regulatory representation. He has represented international and domestic companies in healthcare, manufacturing, financial, distribution, agriculture, real estate, pharmaceutical and medical delivery and energy sectors.

### NOTABLE CLIENT HIGHLIGHTS

Some of Mr. Gregory’s recent notable transactions include:

- Successfully represented a leading advisor to independent fund boards with approximately \$21 billion in multi-asset “target date” retirement funds—in connection with its potential sale to Legal & General.
- Representing owners in the sale of their health care and pharmaceutical businesses in a stock transaction for \$6 million and \$7million respectively.
- Representing an agricultural company in developing and executing a joint alliance agreement with multiple suppliers.
- Representing second and third generation family owned businesses with succession, redemption and transition plans.
- Representing an agricultural company in negotiating supply agreements and asset purchase of processing facility located in the commonwealth of Virginia.
- Representing a healthcare service provider in negotiating an exclusive service agreement with General Electric.
- Representing a corporation in negotiating a six-year service agreement with a value of \$20 million.

### PRACTICE AREAS

Business Transactions and  
Corporate Law

### INDUSTRIES SERVED

Closely-Held & Family-Owned  
Businesses  
Energy  
Financial Services  
Healthcare  
Manufacturing  
Real Estate & Government

### BAR & COURT ADMISSIONS

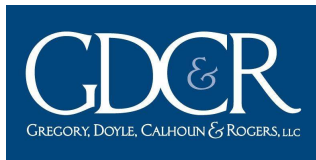
Georgia

### OTHER EXPERIENCES

Judicial Law Clerk, Supreme  
Court of Georgia, the Honorable  
Justice Harris P. Hines  
Chief Legal Counsel for the  
Georgia Regional Transportation  
Authority  
Director of a Banking Institution

### EDUCATION

J.D., Emory University, School of  
Law  
B.A., St. Andrews University  
Foreign Languages, Beijing  
Normal University



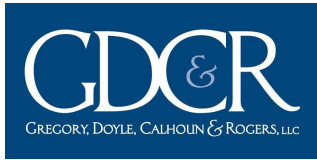
- Representing a government entity in negotiating and executing a program management agreement with a value of \$26 million.
- Representing a corporation in negotiating the termination of a marketing agreement valued at \$15 million.
- Representing sellers and purchasers in multiple stock and asset transactions in excess of \$10 million.
- Representing stock purchasers in a private offering and negotiating the term sheet for a minority position in a health care company and sports good company.
- Representing corporations and individuals in restructuring debt in excess of \$100 million with regards to commercial, residential development, retail and industrial projects.
- Representing an investment group in forming a holding company to own and operate a lending company in Great Britain.
- Representing companies in forming joint ventures and strategic alliances with manufacturing companies in China.
- Advising corporations in the management of derivative actions brought by shareholders and members.
- Advising corporations and management regarding negotiation and management of multi-million dollar distribution agreements.

#### **PROFESSIONAL & COMMUNITY INVOLVEMENT**

- Member, State Bar of Georgia
- Member, Georgia State Bar Association
- Member, Cobb County Bar Association
- Chair, Board of Directors, The Walker School
- Former Elder and former Senior High Youth Group Leader, First Presbyterian Church of Marietta
- Founding Member, Marietta WorkMatters
- Co-chair of the Cobb County Prayer Breakfast
- Regional Economic Development Strategy, Steering Committee
- Cobb Chamber of Commerce Board of Directors

#### **RECOGNITIONS**

- Master of Ceremonies, 2011 Cobb County Prayer Breakfast
- Twenty Rising Stars under Forty, *Cobb Life*
- Martindale-Hubbell®, AV Preeminent® Attorney, representing the highest rating standard and greatest level of professional excellence for legal knowledge, communication skills and ethical standards



H. Scott Gregory, Jr. (Continued)

**PUBLICATIONS & SPEAKING ENGAGEMENTS**

- Mergers and Acquisition. Deal Structuring and Negotiations, *Coles College of Business, Certified M&A Professional Program.*
- Business Succession Planning and Tax Considerations, *Exit Planning Institute, Transfer Channel Panel Member.*