



Abbey E. Mateer, Associate

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Abbey Mateer is a member of Gregory, Doyle, Calhoun & Rogers, LLC’s Business Transactions and Corporate group as well as Trusts & Estates and Tax group. Mrs. Mateer represents business owners and companies in corporate governance, mergers and acquisitions, shareholder agreements, business disputes, formation and start up, restructurings, business succession planning and business continuity planning. Mrs. Mateer has experience assisting sole proprietorships, closely-held businesses and middle market companies in a variety of business and legal needs as well as in the development and negotiation of various business contracts, including development of formation documents and the negotiation of operational documents between multi-member or multi-shareholder companies, review and negotiation of commercial lease agreements, drafting contractor, sales representative, executive and employment agreements, review and development of shareholder agreements or buy-sell agreements amongst co-owners, and applying for federal trademarks. Mrs. Mateer has also represented both minority and majority owners in negotiating effective resolutions in ownership disputes without litigation.

Mrs. Mateer graduated from the University of Georgia with a Bachelor of Arts in Communication Studies. She then attended Mercer University’s Walter F. George School of Law where she graduated *cum laude*. While in law school Mrs. Mateer was awarded the Faculty Legal Writing Award and was Director of Spring Philanthropy for the Association of Women Law Students, Communications Director for the Student Bar Association and a member of the Christian Legal Society. Mrs. Mateer also studied abroad during her legal studies at the Humboldt University in Berlin, Germany as a participant in the 2013 Intercultural Alternative Dispute Resolution Summit.

Mrs. Mateer grew up immersed in the operation of a local family-owned small business, fueling her passion to create a collaborative legal experience for closely-held and family-owned businesses.

PRACTICE AREAS

Business Transactions and Corporate Law
Trusts & Estates and Tax

INDUSTRIES SERVED

Closely-Held & Family-Owned Businesses

BAR & COURT ADMISSIONS

Georgia

OTHER EXPERIENCES

Clerk, Honorable Reuben M. Green, Cobb County Superior Court

EDUCATION

J.D., *Cum Laude*, Mercer University, College of Law
B.A., Communication Studies, University of Georgia



NOTABLE CLIENT HIGHLIGHTS

Some of Mrs. Mateer's recent notable client highlights include:

- Representing a closely-held staffing corporation with an administrative subsidiary and over 1,000 employees in sale of its business in an asset transaction for approximately \$4 million.
- Representing a healthcare service provider in negotiating an exclusive service agreement with General Electric.
- Representing a closely-held services corporation in a corporate restructure and subsequent sale of their assets to a publicly-traded Fortune 1000 corporation in excess of \$100MM, including filings under the Hart-Scott-Rodino Antitrust Improvements Act of 1976.
- Representing a family-owned contracting business in an asset acquisition by an international services corporation, including a post-acquisition restructure to minimize tax impact.
- Serving as primary counsel to a family-owned contracting services corporation in the sale of its business in an asset transaction, including the subsequent negotiation of an adjustment to the purchase price in connection with post-closing performance.
- Representing a specialty pharmacy in an acquisition by one of the largest publicly-traded pharmacy services corporations in the United States.
- Representing a closely-held medical services company in a corporate restructure and strategic investment by a venture capital fund in excess of \$10MM.
- Representing an international manufacturing corporation in the drafting, negotiation and development of joint venture documents for a strategic alliance with an international partner.
- Representing a closely-held, multi-generational corporation in business succession planning and the successful implementation and adoption of a shareholder agreement to clarify exit plans for the primary shareholders.
- Representing a closely-held, multi-generational company as outside counsel in a variety of business needs.
- Representing a closely-held financial services company in multiple equity and debt financing transactions in excess of \$4MM.
- Serving as primary counsel to a large corporation with annual revenues in excess of \$900MM in the successful negotiation of a commercial warehouse lease agreement.



Abbey E. Mateer (Continued)

PROFESSIONAL & COMMUNITY INVOLVEMENT

- Member, State Bar of Georgia
 - Business Law Section
- Member, American Bar Association
 - Business Law Section
- Member, Cobb County Bar Association
 - Young Lawyers' Division
- Board of Directors, SafePath Children's Advocacy Center
 - Board Development Committee